



# Alternative Fuel, The Pathway Toward Zero Carbon



## **OceanGuard®**

Marine Low Flash-point Fuel Supply System





**1**

**WHY NEW ENERGY?**

**2**

**METHANOL? LNG? Or Ammonia?**

**3**

**WHY HEADWAY?**

**Take your question, we go ahead.....**

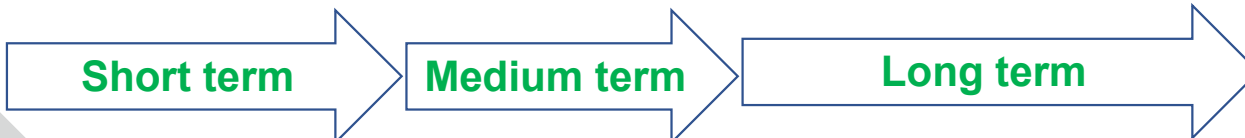
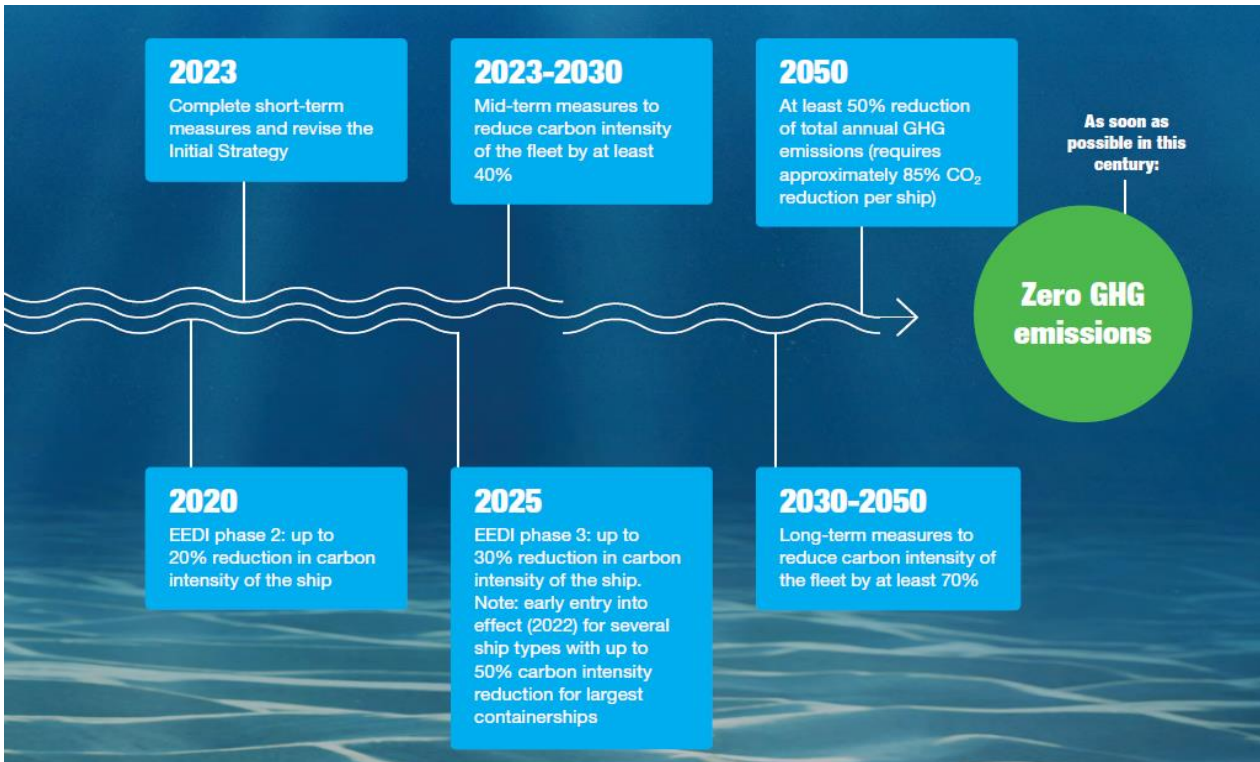
### Why new fuels?

- NO<sub>x</sub>, and SO<sub>x</sub> emission reductions
- IMO NO<sub>x</sub> and SO<sub>x</sub> Emission Control Areas (ECA) and other local emission reduction requirements
- Lately the global SO<sub>x</sub> cap is providing the greatest push for alternative fuel

➡ LNG fuel, LPG fuel or methanol fuel. And battery propulsion.

- Decarbonization

➡ a variety of new solutions and fuels, either carbon free, or produced so that they are carbon neutral



## Short term

- EEDI and SEEMP \*
- EEXI and CII \*
- Methane Emissions and VOC
- Develop GHG Guidelines
- Initiate R&D for innovative technologies
- Undertake additional GHG emission study

## Medium term

- Implement measures to incentivize uptake of low-carbon or zero-carbon fuels \*
- Operational energy efficiency measures
- Innovative mechanism such as MBMs \*
- Develop a feedback mechanism via a lessons learned program

## Long term

- Pursue development and provision of low-carbon and zero-carbon fuels \*
- Encourage and facilitate other possible new/innovative emissions reduction mechanisms \*



## The Immediate Challenges



### IMO CII 2023

- CII – Carbon Intensity Indicator, showing a ship's CO<sub>2</sub> emission intensity over the past calendar year
- Entry into force Jan 1, 2023
- The CII is dynamic and linked to a rating system
- Corrective Action Plan for CII improvement is required when rated as 3 consecutive D or 1 E



### EU ETS 2024

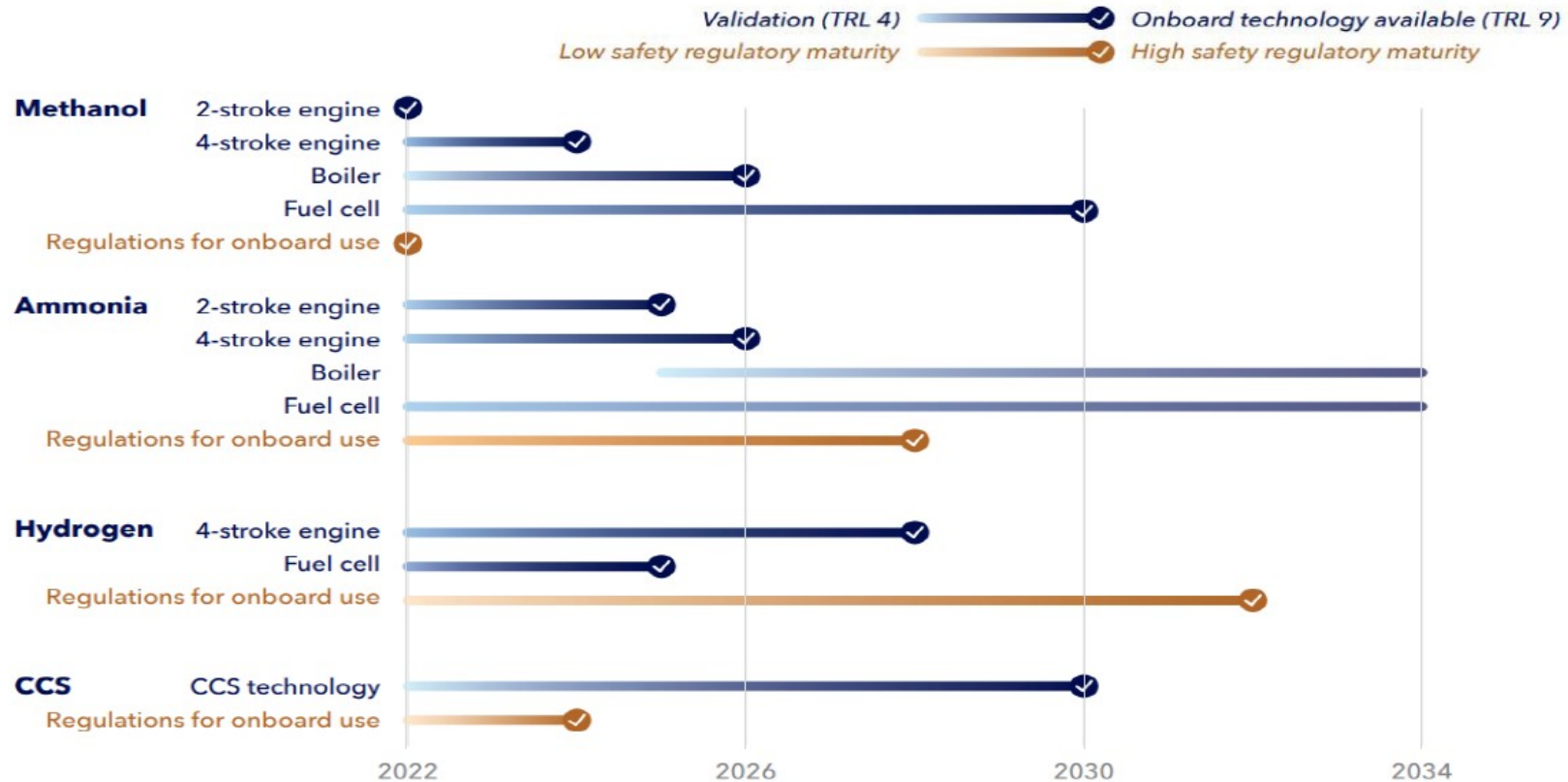
- Shipping will be coming into the ETS from 2024, with vessels accountable for 100% of their reported emissions
- The geographical scope of the ETS expansion includes vessels arriving at and departing from EU ports
- The responsible party for carbon cost is who made the decisions affecting the GHG emissions



### FuelEU 2025

- Increase the share of low-carbon fuels in the international maritime transport
- Annual average GHGIE<sub>actual</sub> to meet required value GHGIE<sub>target</sub>
- Well-to-Tank and Tank-to-Wake components in calculating GHGIE
- Non-compliance will pay penalty

## Key fuel technologies will be available in 3-8 years





## Comparison with LNG

### Methanol

Methanol (CH<sub>3</sub>OH) is the simplest alcohol with the lowest carbon content and highest hydrogen content of any liquid fuel.

Methanol is a low flashpoint liquid, with a flashpoint of 11°C

Vapour is heavier than air

Wide flammability range in air (6-36%)

Methanol has toxic properties

Methanol is a colourless liquid at ambient temperature and pressure

### Ammonia

Extremely toxic

Hygroscopic and water soluble

Gas can be both lighter or heavier than air

Less flammable, not considered flammable in open air

Boiling temperature -33°C (atm. pressure)

Half of energy density of LNG, so needs double volume of fuel for same endurance

No engines available yet

### Hydrogen

No GHG emission after combustion

Wide flammability range (4 – 75% mixture)

High mass energy density

Boiling point at -253°C

Low volumetric energy density, even as liquid

no practical operation experience on sea

No engines available yet



## Comparison of various alternative fuels

	HFO	LNG (Methane)	Methanol	Ammonia	Hydrogen
Chemical Composition		CH <sub>4</sub>	CH <sub>3</sub> OH	NH <sub>3</sub>	H <sub>2</sub>
Boiling Point, deg.C 1bar	180-360	-161.5	65	-33	-253
Density, kg/m <sup>3</sup> liquid	980	450	790	680	71
LHV, MJ/kg	40.2	49.5	19.9	18.6	120.2
Flash point, deg.C	>60	-188	11	132	<-150
Low Flashpoint Fuel	No	Yes	Yes	No	Yes
Flammable Range, % vol in air	0.6-7.5%	5-15%	6-26%	15-28%	4-77%
Energy density, MJ/lt	39.4	22.3	15.7	12.7	8.5
Volume comparision HFO	1	1.77	2.51	3.11	4.62





## Comparison of various alternative fuels

	HFO	LNG (Methane)	Methanol	Ammonia	Hydrogen
CO <sub>2</sub> , kg CO <sub>2</sub> /kWh	0.55	0.40	0.49	0	0
CO <sub>2</sub> , kg CO <sub>2</sub> /kWh Reduction (Compared to HFO)	0%	28%	11%	100%	100%
SOX Reduction (Compared to HFO)	0%	>90%	>90%	100%	100%
NOX Reduction (Compared to HFO)	0%	~20%	~10%	SCR	100%
Challenge		<ul style="list-style-type: none"> <li>methane escapes</li> <li>investment cost</li> </ul>	<ul style="list-style-type: none"> <li>low energy density</li> <li>corrosive &amp; toxic</li> <li>production of green methanol</li> </ul>	<ul style="list-style-type: none"> <li>low energy density</li> <li>no bunkering</li> <li>corrosive &amp; toxic</li> <li>not economical advantage</li> </ul>	<ul style="list-style-type: none"> <li>no engine</li> <li>Containment explosive</li> </ul>

### Viewpoint Summary

- LNG is still the mainstream choice in the current stage based on mature infrastructure and rich use experience
- Methanol is the fastest growing alternative fuel for ships, not only because of the conventional storage and transportation conditions, but also because bio-methanol is used as the transition fuel to green methanol

Ammonia is a potential zero-carbon fuel, but the cost and availability of green ammonia is the key to its large-scale application

- The selection of alternative fuels for ships is a dynamic process, which is adjusted with the technology and fuel supply capacity





## Overview of technical team

### System Process

Combine the configuration/ship layout plan and technical requirements of the project, matching customized technical proposal and provide design of FGSS main system and auxiliary system, skilled in the application of professional heat exchange calculation software like Pro II/ASPEN HYSYS for design verification, to ensure that the most reliable, optimized, reasonable technical solution.

### Pressure Vessel

According to system requirements, design pressure vessels such as low-temperature LNG cryogenic storage tanks, high and low-pressure heat exchangers, and engineers are familiar with ASME codes, low temperature material characteristics, and welding process requirements. By virtue of software, analyze and calculate temperature field distribution/sloshing load/crack propagation on

### Electric Control

Guided by the process flow chart, the FGSS control monitoring system and FGSS safety system are independently designed by the electronic control team which fully meets the technical goals of independent design-model selection manufacturing and commissioning, with high system redundancy, safety, and reliability.

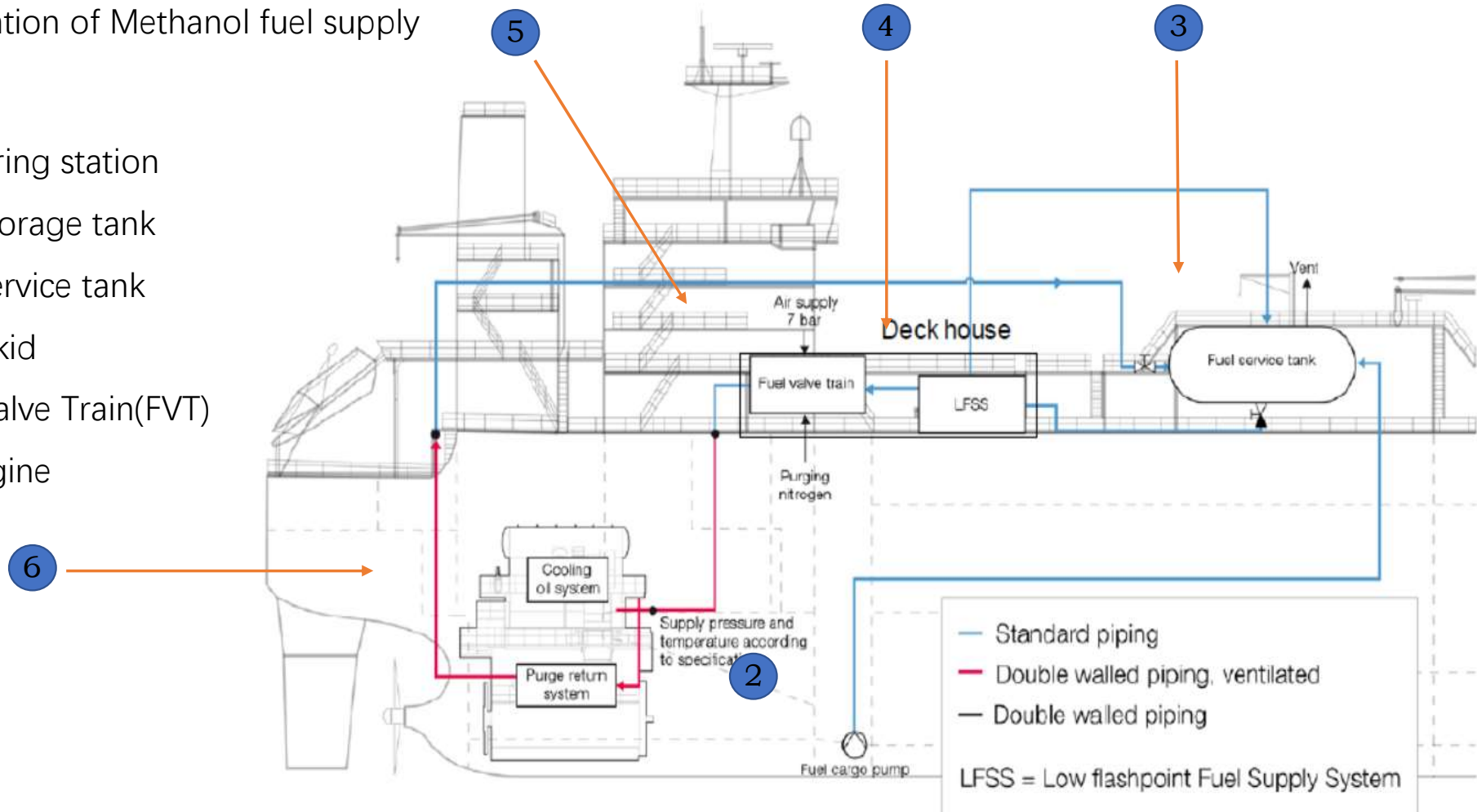
### Structural Design

With many years of experience in hull design and familiarity with the requirements of ship piping layout, the pipe spooling team can design to avoid the adverse effects of pipeline low temperature shrinkage and stress Concentration, by use of 3D design, stress analysis, and integrated skid-mounted design.

# Configuration of Methanol fuel supply system

Configuration of Methanol fuel supply system:

- ① Bunkering station
- ② Fuel storage tank
- ③ Fuel service tank
- ④ LFSS skid
- ⑤ Fuel Valve Train(FVT)
- ⑥ DF Engine



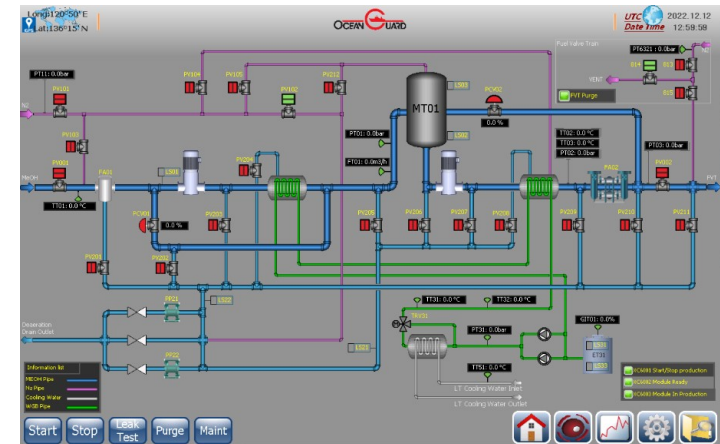


## Purpose of LFSS Skid:

Deliver the methanol as secondary fuel to DF engine as per requirement for optimal performance.

## Requirement for Methanol fuel:

- ◆ Cleaness
- ◆ Temperature
- ◆ Pressure
- ◆ Flowrate









## LFSS SKID Configuration interpretation

LFSS SKID :

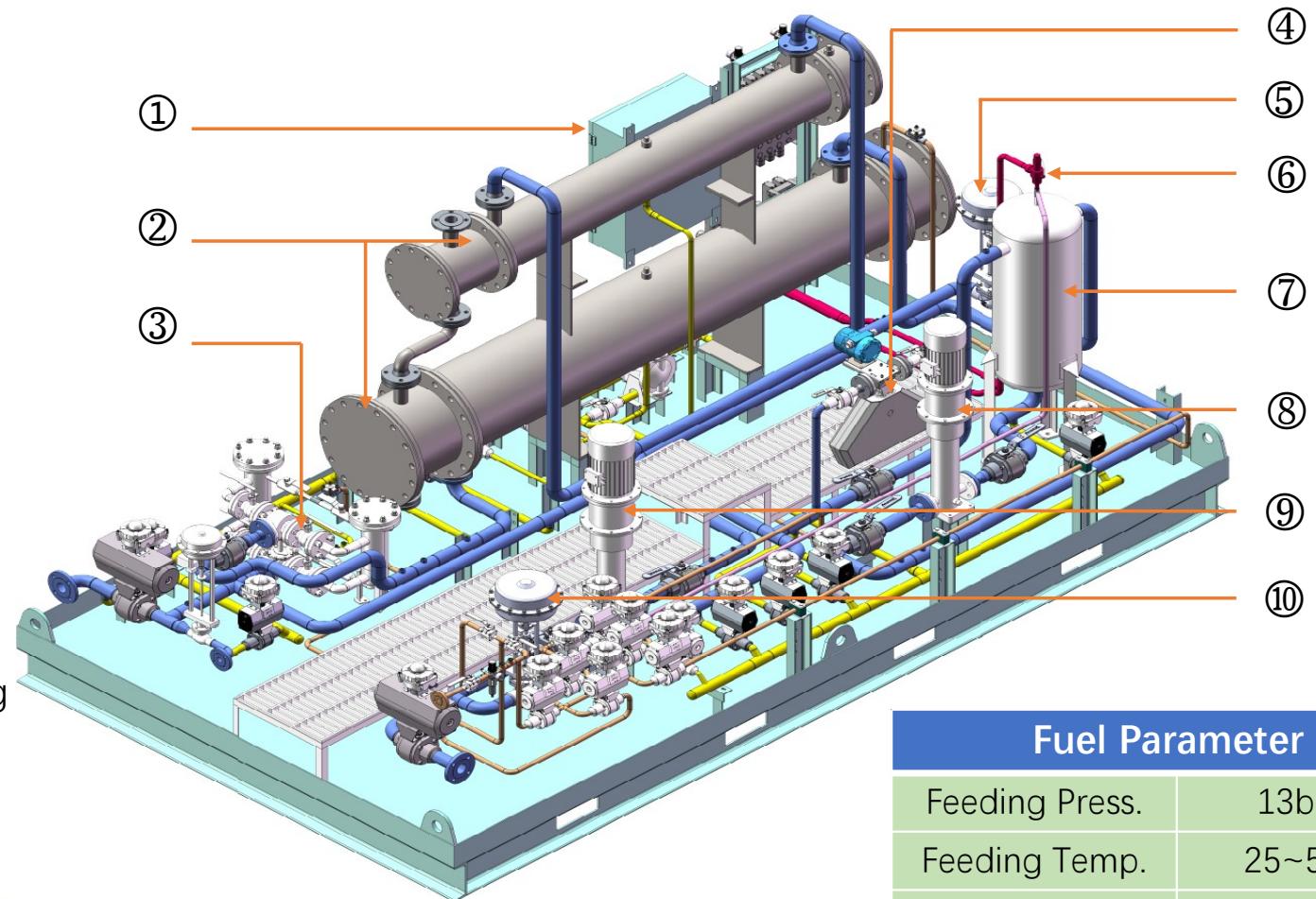
the methanol fuel treatment unit consists of low pressure stage and high pressure stage.

The low pressure stage includes:

- 1 x Supply pump ⑨
- 1 x Heat ex-changer for circulation cooling ②
- 1 x Pressure control valve ⑩
- 1 x Coriolis mass flow-meter ④
- 1 x Venting tank ⑦

The high pressure stage includes:

- 1 x Circulation pump ⑧
- 1 x Heat ex-changer for maintaining fuel feeding temperature ②
- 1 x Duplex filter and 1 x Pressure control valve on back-flow line ③



### Fuel Parameter

Feeding Press.	13barg
Feeding Temp.	25~50°C
Filteration	10µm





## ADVANTAGES



### STABLE

Adopting magnetic driving fuel supply pumps eliminates the risk of fuel leakage.



### LOWER HEAT LOSS

Tailored thermal insulation coat based on the sailing area and ambient temperature.



### COMPACT DESIGN

Adopting spiral heat exchangers into the system brings a more compact design and less weight



### REDUNDANCY

Empowered by redundancy design, the system can be maintained without stopping the engine.



### SAFETY PLC

Enhanced by safety PLCs in the Control Unit, provides a realtime self-checking function and one-key operation.

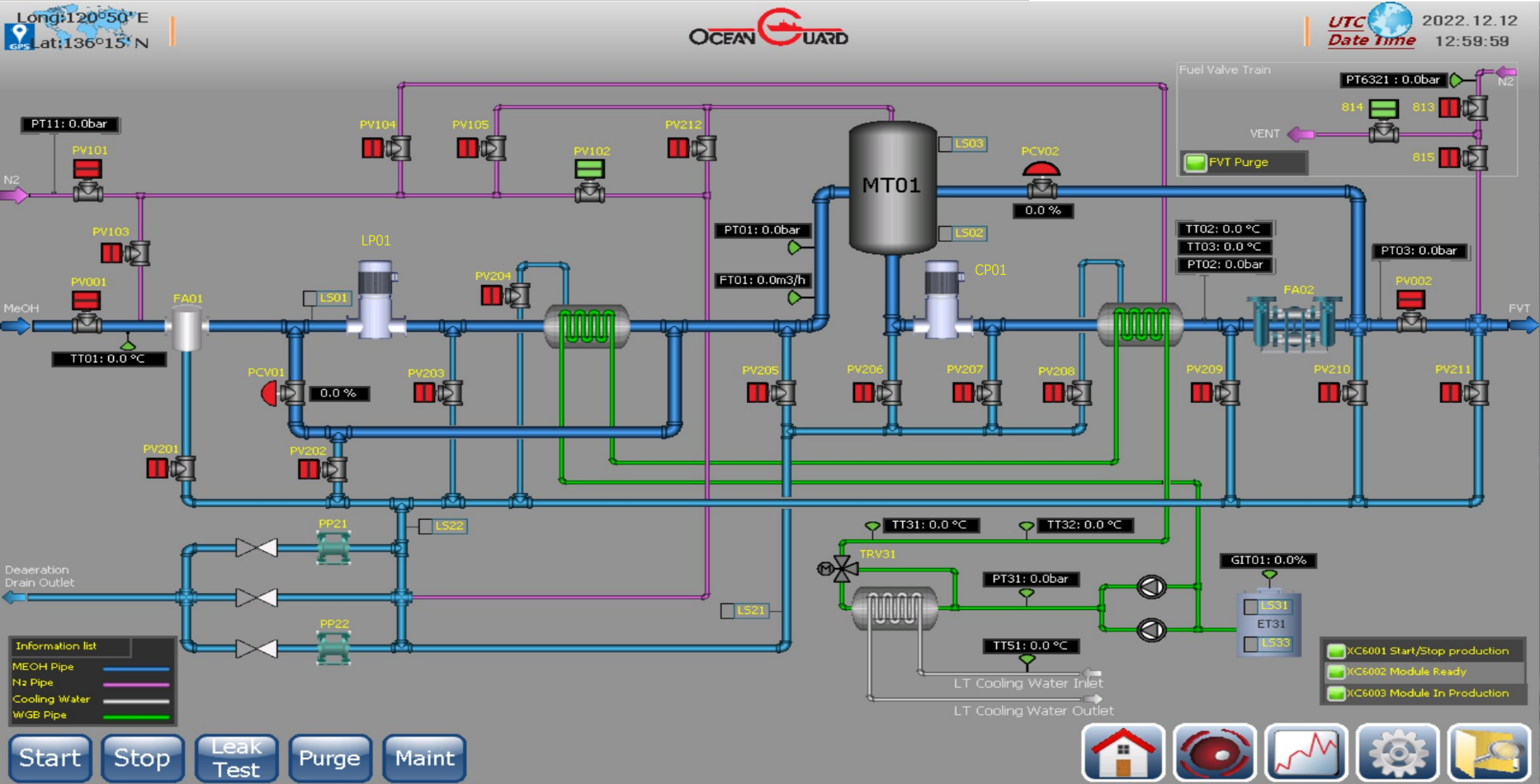


### IMPROVED INERTING EFFECTS

Optimized piping layout to ensure an excellent inerting effect.



# Human-Machine Interface (HMI)



Long:120°50'E  
 Lat:136°15'N



UTC 2022.12.12  
 Date Time 12:59:59

**Fuel Valve Train**

PT6321 : 0.0bar

814 813

VENT

815

FVT Purge

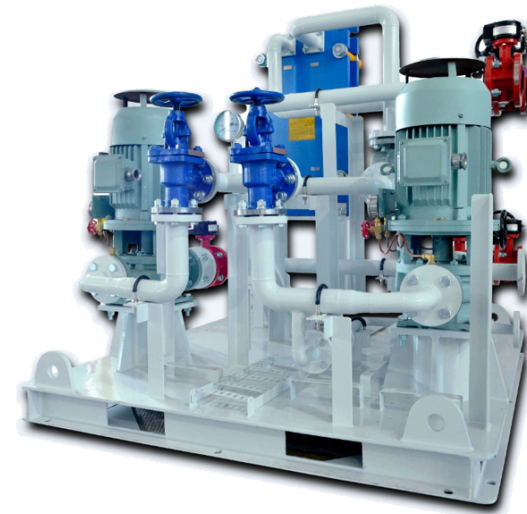
TT02: 0.0 °C  
 TT03: 0.0 °C  
 PT02: 0.0bar

GIT01: 0.0%

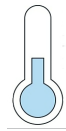
LT Cooling Water Inlet  
 LT Cooling Water Outlet

## WATER GLYCOL UNIT

The Water Glycol unit takes water/glycol solution as the heating medium, the unit supplies high-temperature W/G solution to the heater and absorbs heat from the heat source onboard to complete the heat exchange circuit



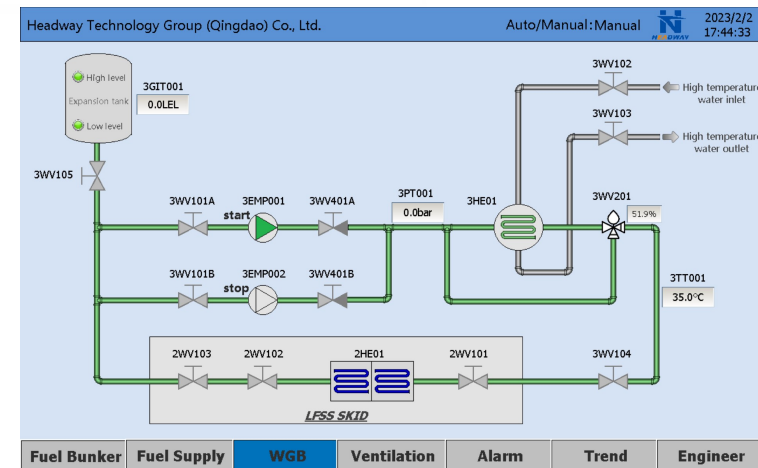
**Lower Freezing Point** than regular coolant.



**Accurate** temperature control and management.



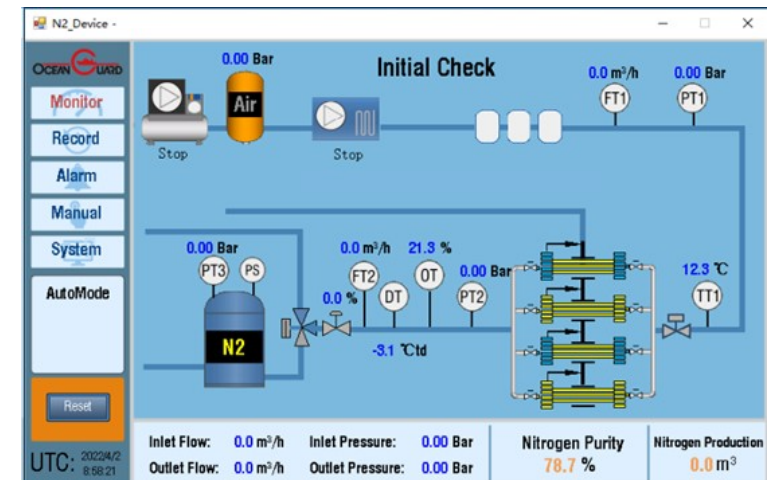
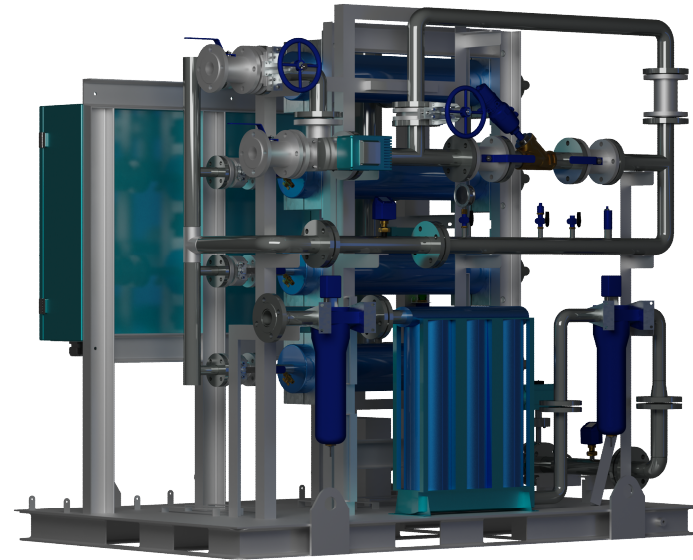
**Dependable** and minimum risk of fuel leakage to engine.



## NITROGEN GENERATOR

The Nitrogen Generator can generate required volume of nitrogen at rated purity to be used in fuel gas supply pipelines. With the permeation process, water, oxygen and some of the argon exit through the membrane sides of the fibers. Only nitrogen will remain as product.







The Nitrogen Generator can meet the nitrogen requirement of most vessels with low power consumption, small size and high purity ( no less than 99.5%)





## Variable application

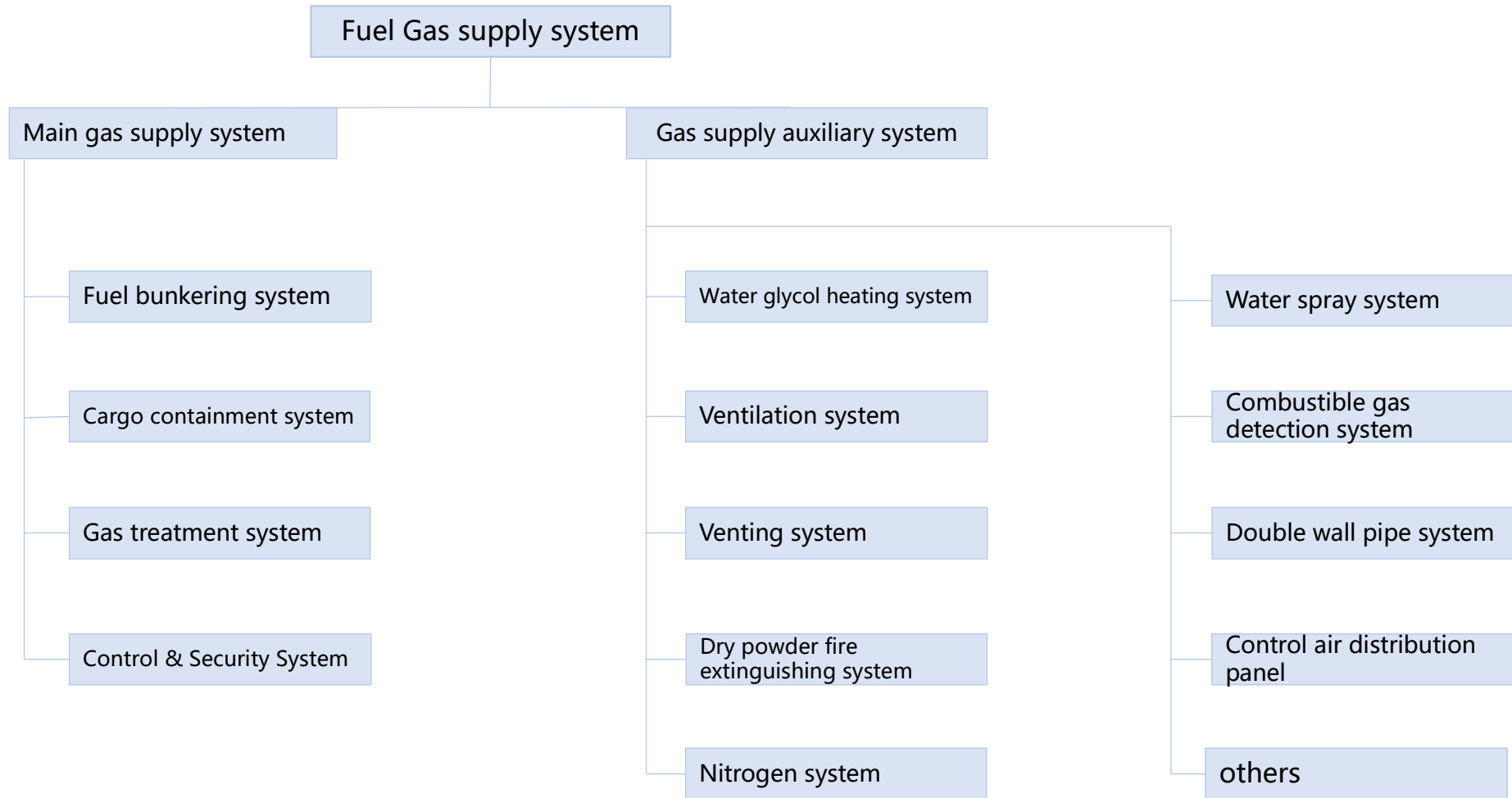
The OceanGuard® marine fuel gas supply system supports comprehensive solutions for low-pressure, medium-pressure, high-pressure, and BOG compressor systems to meet the various fuel requirements of different gas consumer.

System Model	Featuer	Requirement	Application	Engine Brand
Self Pressure Built-up Fuel Gas Supply System	<ul style="list-style-type: none"> <li>◆ Modular delivery, standardized design</li> <li>◆ Easy to maintain</li> <li>◆ Less rotating equipment</li> </ul>	<ul style="list-style-type: none"> <li>◆ Demand Press.: Abt 6 – 8 Barg</li> <li>◆ Demand temp.: Abt 0 – 60 °C</li> <li>◆ Tank Capacity: ≤100 M3 in usual</li> </ul>	Suitable for middle/high speed engines like Rolls Royce, NIGATA, DAIHATSU, WeiChai Power and etc, Applied for harbor tugboat, inland vessel, platform service vessel and etc	  
Low Pressure (Pump) Fuel Gas Supply System	<ul style="list-style-type: none"> <li>◆ Modular delivery, standardized design</li> <li>◆ Better Stability of fuel gas feeding</li> <li>◆ LNG booster pump is controlled by VFD device</li> <li>◆ Back flow for LP pump</li> </ul>	<ul style="list-style-type: none"> <li>◆ Demand Press.: Abt 10 – 16 Barg</li> <li>◆ Demand temp.: Abt 35 – 55 °C</li> </ul>	Suitable for WARTSILA, WIN GD low speed engine, usually to be seagoing ship	 
High Pressure (Pump) Fuel Gas Supply System	<ul style="list-style-type: none"> <li>◆ Modular delivery, standardized design</li> <li>◆ Higher gas heating efficiency</li> <li>◆ Higher security level required</li> <li>◆ Low pressure gas consumer for BOG consumption or re-liquefaction for BOG handling</li> </ul>	<ul style="list-style-type: none"> <li>◆ Demand Press.: Abt 285 – 300 Barg</li> <li>◆ Demand temp.: Abt 35 – 55 °C</li> </ul>	Suitable for MAN B & W dual fuel low speed engine, usually to be seagoing ship	
BOG Management Fuel Gas Supply System	<ul style="list-style-type: none"> <li>◆ Modular delivery, standardized design</li> <li>◆ Normal temperature natural gas compressor applied</li> </ul>	The pressure for compressor inlet is as low as 0.5 Barg, inlet temperature is usually not less than -20 °C	Suitable for single-layer type C tank system with design vapor pressure below 5 barg or type A/type B/Membrane type storage tank, etc.	





# Configuration of LNG fuel gas supply system

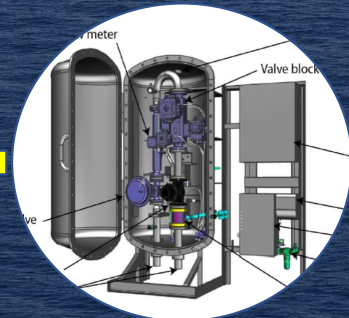




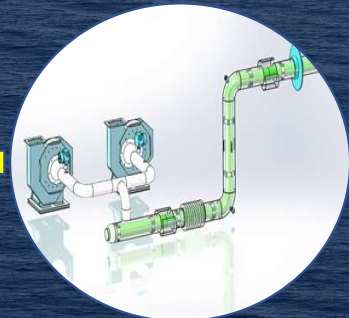
# Basic components of LNG FGSS



DUAL FUEL ENGINE



GAS VALVE UNIT



DOUBLE WALL PIPE

LNG STORAGE & TCS



FURE VINGA  
DONSO



LNG BUNKERING STATION



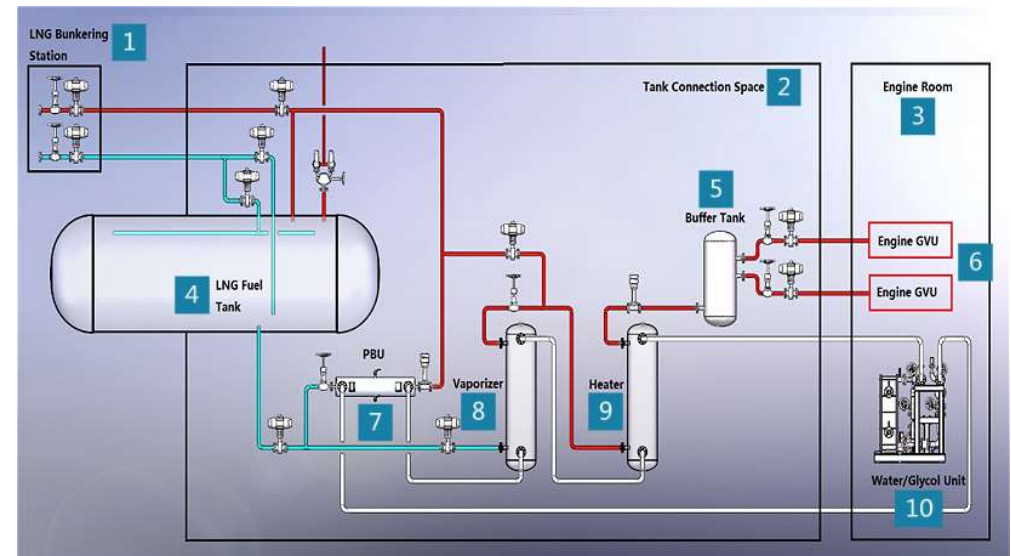
## Self Pressure Built-up FGSS

System specification:

Self pressure built-up FGSS relies on the weight of the liquid to make the LNG in the storage tank to flow into the pressure built-up heat exchanger, forced vaporized NG vapor returns to the storage tank to maintain the pressure of the storage tank, then LNG liquid with stable pressure enters the LNG vaporizer and the NG heater, finally delivered to the buffer tank after vaporization, heating and regulation. The qualified gas is supplied to the user through the gas master valve and GUV.

In addition, the excess BOG gas can be heated by the NG heater through a separate pipeline for supplying BOG to the buffer tank and downstream users, so as to achieve the purpose of controlling the pressure of the storage tank.

## Schematic diagram



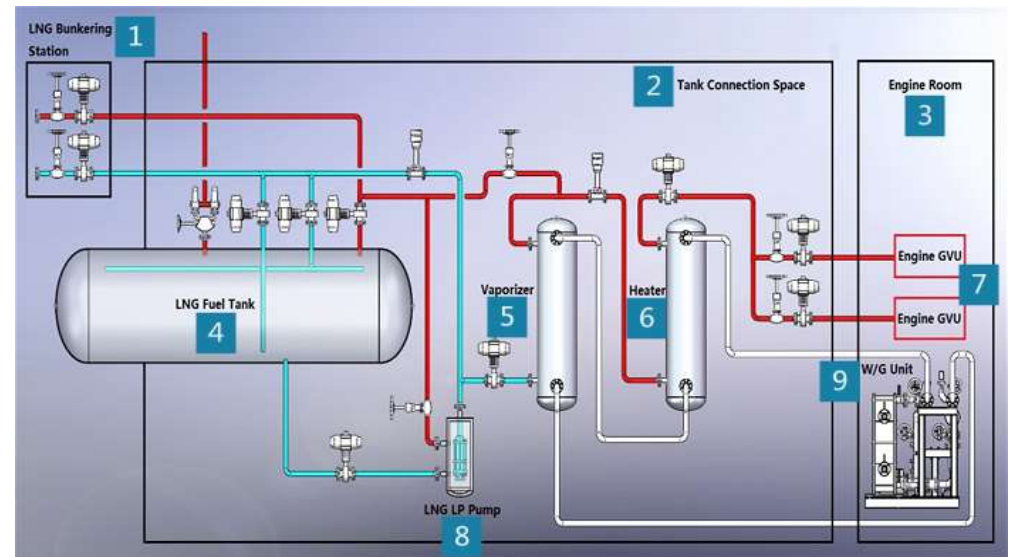
1. LNG Bunkering Station
2. Tank Connection Space
3. Engine Room
4. LNG Fuel Tank
5. Fuel Gas Buffer Tank
6. Gas Consumer
7. PBU
8. LNG Vaporizer
9. NG Heater
10. Water Glycol Heating Unit

## Low Pressure FGSS

System specification:

The low-pressure (pump) gas supply system uses a VFD controlled centrifugal pump installed in the tank or pump pump as fuel gas booster pump. LNG discharged from booster pump flow into the LNG vaporizer and NG heater for heating. The heated gas is delivered to the gas buffer tank, and the qualified gas is supplied to downstream gas consumers through the gas master valve and GVU.

## Schematic diagram



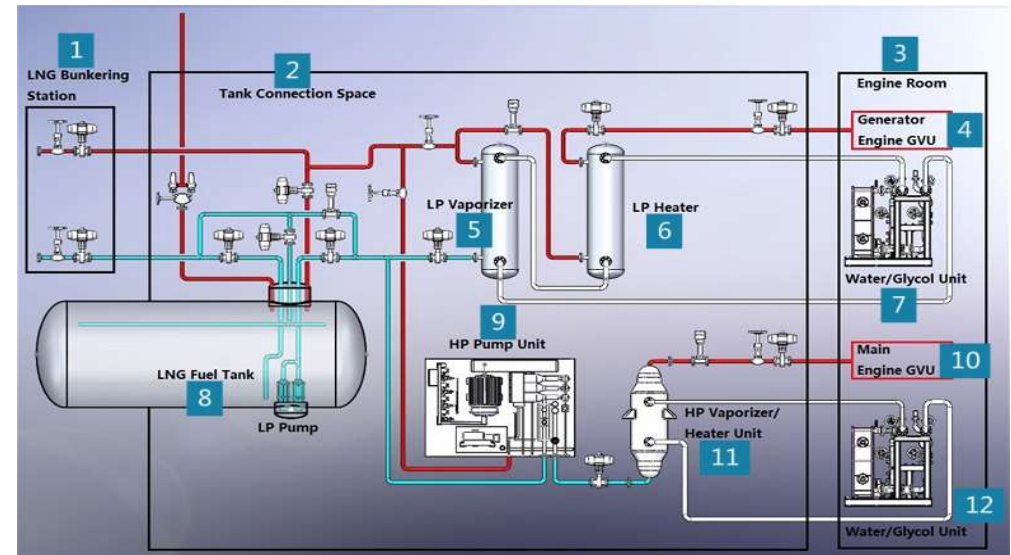
- 1. LNG bunkering station
- 2. Tank connection space
- 3. Engine room
- 4. LNG fuel tank
- 5. LNG vaporizer
- 6. NG heater
- 7. Gas consumer
- 8. LNG pump and pump sump
- 9. Water glycol heating unit

## High Pressure FGSS

System specification:

VFD controlled Low-temperature centrifugal pumps installed in tanks or pump sump is used for providing stable suction pressure for VFD controlled high pressure pump. LNG is pressurized to about 300 bar by the high-pressure pump to fulfill the main engine requirement, the heated gas is delivered to the gas buffer tank after heating by LNG vaporizer & heater, qualified gas is supplied to downstream gas consumers through the gas master valve and high-pressure GVT.

## Schematic Diagram



- 1.LNG Bunkering Station    2.Dome Cover    3.Engine Room
- 4.Low Pressure Gas Consumer    5.LP LNG Vaporizer    6.LP NG Heater
- 7.Water Glycol Heating Unit    8.LNG Fuel Tank    9.HP Pump Unit
- 10.High Pressure Gas Consumer    11.HP LNG Vaporizer & NG Heater



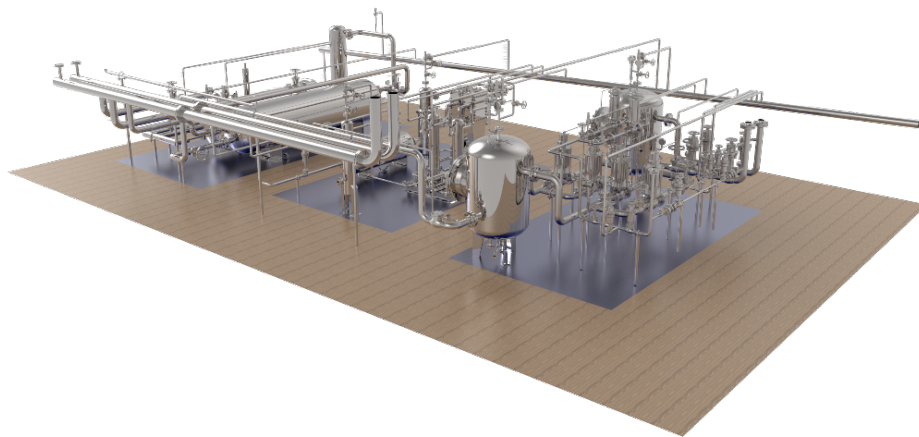


# BOG (Boil-off Gas) handling system

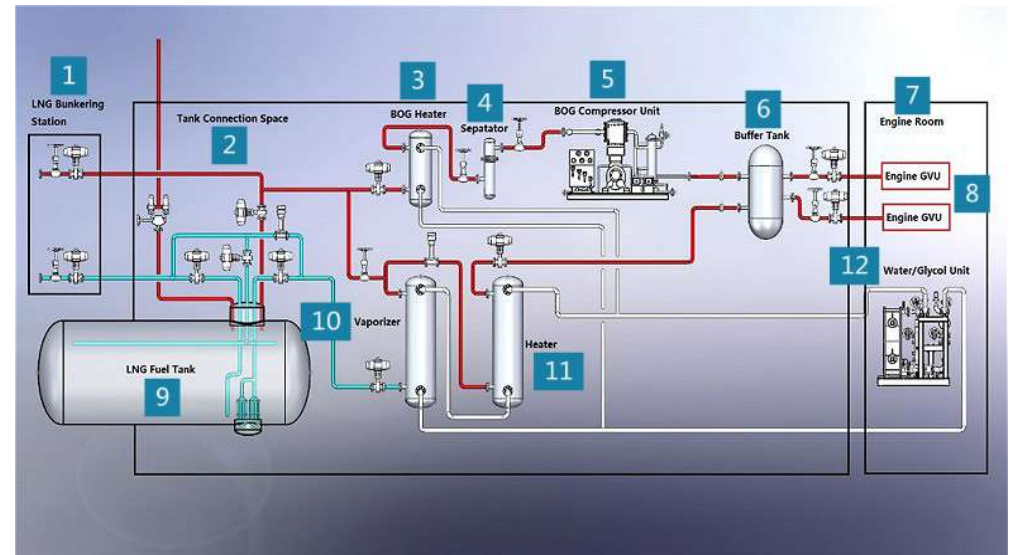
## BOG(Boil-off Gas) Handling system

System specification:

The BOG handling system uses a VFD controlled normal temperature BOG compressor to deliver the excess BOG from the LNG storage tank to low pressure gas consumer. Usually the BOG compressor is select to be piston type or screw type.



## Schematic diagram



- 1.LNG bunkering station
- 2.Dome Cover
- 3.BOG Heater
- 4.Mist Separator
- 5.BOG Compressor Unit
- 6.Fuel Gas Buffer Tank
- 7.Engine Room
- 8.Gas Consumer
- 9.LNG Fuel Tank
- 10.LNG vaporizer
- 11.NG Heat



# AIP certificates for LNG FGSS



Headway Technology Group (Qingdao) Co., Ltd.

No. 32, Keyuan Jing 6th Road, Qin

Approval in Principle (AIP) for LN

Russian Maritime Register of Shipping has Supply System (FGSS) in the scope of App Documentation of Rules for Technical Sur Materials and Products for Ships, (2020) wit

Equipment: LNG Fuel Gas Supply System Fuel type: Natural Gas (Methane) Code of RS Nomenclature: 10050300 - gas

Please note that the review results as per th submitted to RS. It implies that the followir provided by RS after review of a full set of

- List of reviewed documentation:
- LNG Fuel Gas Supply System Appr
  - Technical Specification for LNG Fu
  - OceanGuard LNG Fuel Gas Supply

Best Regards

Deputy Director

Contact person: Besonov D.A.  
E-mail / Tel: besonov.da@rs-class.org

15.05



CERTIFICATI

This is to declare that th

OceanGuard® Mari

Name of the Client Headway Te #32 Keyuan J

Description The Approval supports to c compressor e consumer.

has been carried out in compliance with th Processes\* (Edition 1 January 2014), on th Classification of Ships 2021, with this spec

The present design approval is referring to limited to the information shown in the draw Annex.

Prior to the classification or certification of a compliance with RINA Rules and IGF Code case:

- Plans showing the location of the system;
- Arrangement of the piping lines, including
- Flammable Gas Detection System, FGD;
- Manual containing design, inspection, op
- Full-scope risk analysis as required by RII

After installation, the pipes, valves fittings a Administration, including functional testing.

Any changes to the initial conditions are to repeat the relevant assessment. This certifi modifications to the approved equipment, a

Issued in Shanghai on

25 Jan, 2021

This certificate consists of this page plus

RINA Società per azioni  
Via Cavour, 12 - 10128 Genova  
Tel +39 010 53851  
Fax +39 010 5351000



## STATEMENT OF

Headway Technol

### Design of

This is to confirm that DNV GL has perfor technical observations according to our r system (the Design).

The Approval in Principle (AIP) review is d **DNV GL rules for clas**

Our review from class point of view has p to DNV GL Rules with the scope describ Annex.

This AIP shall be regarded as advice only statutory certificates. Final project-specifi survey, as specified in the DNV GL Rules.

Our references:  
M-CT-APS/HUDU/P31667-J-5

DNV GL Headquarters, Veritasveien 1, P.O.Box

Electronically published by ABS Shanghai.  
Reference: 78270000\_2020\_01\_01-02-02

## APPROVAL IN PRIN

as requested by:

HEADWAY TECHNOLOGY GROUP CO., LTD.

ABS has reviewed the documentation in the accordance with the ABS 2017 *Guidance No* considers that the conceptual engineering as the facilities as presented are, in principle, in c Rules for Building and Classing Marine Vesse

Facility: LNG Fuel Gas Supply System

Description: Approval in Principle for the r T2070598, T2070600)

New Technology Maturity Level: Concep

To achieve final class approval of the subj specified in the ABS Letters as specified in

Bin-Hong Wang  
Director of Engineering, ABS

By: *Nan-Chun Li*

Nan-Chun Li  
Managing Principal Engineer, ABS

Note: This certificate evidences compliance with one or more Shipping or a statutory, industrial or manufacturer's standards or other authorized entities. Any significant changes to the afo becoming void. This certificate is governed by the terms and c

Engineering Review, General  
C/O P#0 00047



NIPPON

Document No: KF21MQ0007

Approv

Headway Techn  
LNG Fuel Supply Syst

Nippon Kaiji Kyokai has examined the relevant requirements in "Part GF; and Guidance for the Survey and Const of Safety for Ships using Gases or othe (95)", and found that the principle desi

Accordingly, Approval in Principle is h

Conditions on this approval are set out



BUREAU VERITAS

Approval in Principle  
JDP/FGSS/20002

The request of:

Headway Technology Group (Qingdao) Co., Ltd.

BUREAU VERITAS, acting within the scope of the General Conditions of the Marine & Offshore Division, declares hereunder that the design of the:

Fuel Gas Supply System (FGSS) of HEADWAYTECH

is **Approved in Principle**, with respect to the aim of the classification as defined in Part A, Chapter I of the latest edition of Bureau Veritas Rules and in the conditions stated in Annex 1.

The present design approval is referring to the general options chosen by the designer, and is limited to the information shown in the drawings submitted within the scope of this Approval and listed in Annex 2.

Prior to the classification or certification of a ship, all relevant drawings, calculation notes, test reports and other documents necessary listed in Bureau Veritas Rules NR529 for Gas Fuelled Ships are to be submitted for review.

The validity of this approval may have to be reconsidered, in case of any major modification likely to invalidate the principles and general arrangement of the Unit.

The approval would become null and void should BUREAU VERITAS not be kept informed of such modifications.

Issued in Shanghai, on 06.01.2021

Richard LIU *R. Liu*  
Safety & Cargo Section Manager

*S. Chen*  
Tribin CHEN  
CPO Department Manager

Shengyue ZHU *SyZhu*  
Safety & Cargo Engineer



# First SIL certificate of marine fuel supply system



DNV Certificate No.: FSSA-029-1028582  
Place and date: Høvik, 16 June 2021  
Revision No.: 0

#### Conditions of Certification

1. This certificate is based on 2021-0479, Rev. 0.
2. Printed and downloaded ce
3. This certificate is based on agreed between Det Norske Co., Ltd.
4. The functional safety certifi
5. The use of this certificate is DNVGL-SE-0141, Edition A
6. This certificate remains the



DNV Certificate No.: FSSA-029-10285820-HT  
Place and date: Høvik, 16 June 2021  
Revision No.: 0

## FUNCTIONAL SAFETY CERTIFICATE

DNV Certificate No.: FSSA-029-10285820-HT

Initial date: 16 June 2021

Valid: 16 June 2021-

This is to certify that the Functional Safety Capability of the **LNG Fuel Gas Supply System (FGSS)**

Designed by:

**Headway Technology Group (Qingdao) Co., Ltd.**  
**Qingdao, China**

have been assessed by DNV AS and found to conform to the following functional safety standards and subclauses:

- IEC 61508:2010, Part 1, Clauses 5, 6, 7.1-7.6, 7.10, 7.18, 8.
- IEC 61508:2010, Part 2, Clauses 5, 6, 7.1-7.4, 7.9, 8.
- IEC 61511:2016, Part 1, Clauses 5, 6, 7, 8, 9, 10, 11, 19, excluding Clause 8.2.4.

When assessed using:

**The CASS Scheme for Functional Safety Capability.**

The assessed safety instrumented functions are:

SIF	SIL	SIF	SIL
SIF5: Fuel Gas Buffer Tank pressure high high	1	SIF33: Ventilation duct for engine room gas alarm	2
SIF8: Fuel Gas Buffer Tank temperature low low	2	SIF36: Engine room gas alarm	2
SIF15: PS tank level high high (90%) alarm	1	SIF37: Main engine gas alarm	2
SIF16: SB tank level high high (90%) alarm	1	SIF38: No.1 auxiliary engine gas alarm	2
SIF17: PS tank pressure high high alarm	1	SIF41: PS Evaporator water glycol discharge temperature low low	2
SIF18: SB tank pressure high high alarm	1	SIF42: SB Evaporator water glycol discharge temperature low low	2
SIF26: WG Pump Discharge Line temperature low low	2	-	-

for the Accredited Unit:

**DNV AS**  
Veritasveien 1  
1363 Høvik  
Norway

Fubin Qian  
Project Manager

DNV Headquarters, Veritasveien 1, P.O. Box 300



for the Accredited Unit:

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Veritasveien 1  
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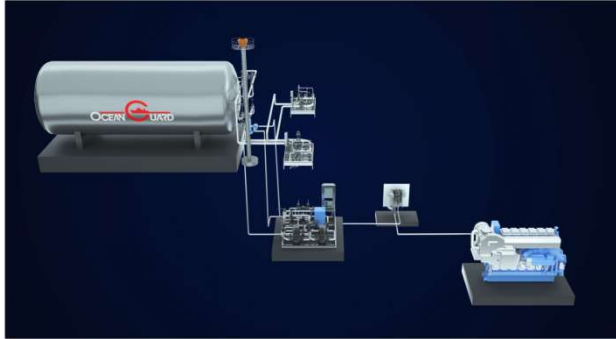
Meine van der Meulen  
Certification Decision

Place and date:  
Høvik, 16 June 2021

DNV Headquarters, Veritasveien 1, P.O. Box 300, 1322 Høvik, Norway. Tel: +47 67 57 90 00. www.dnv.com



## LNG fuel gas supply system (FGSS)



- HEADWAY has the packaging service capability of high pressure/low pressure/self-pressurized gas supply system/BOG handling unit which can be adapted to various types of dual-fuel medium-speed engine& low-speed engine.
- 5+5 FGSS supply agreement was signed with Rui Neng Ocean Shipping.
- 2 x 11000DWT LNG powered bulk carriers (CCS Class) have been delivered.
- 1 x High pressure LNG FGSS READY(ABS Class) for 6000DWT teaching ship has been delivered;
- SIL Functional safety certificate and principle recognition certificate of classification societies have been obtained.





## Strength of HEADWAY

Item	HEADWAY	COMPETITOR
Product category	<p>Provide customized solutions for environmental protection and emission reduction</p> <ul style="list-style-type: none"><li>- LFSS (LNG, Methanol.....)</li><li>- CHS for bunkering vessel</li><li>- EGCS+CCSU</li><li>- BWMS</li></ul>	<ul style="list-style-type: none"><li>- Single product category</li></ul>
Technical advantage	<ul style="list-style-type: none"><li>- Ability of fuel tank strength design/CAE verification</li><li>- Debugging with simulation software</li><li>- Design improvement relying on new energy test center</li></ul>	<ul style="list-style-type: none"><li>- The system design relies on theoretical calculation and lacks the support of simulation technology</li></ul>
Manufacturing & Quality Control	<ul style="list-style-type: none"><li>- Professional stainless steel welding team with more than 40 people</li><li>- quality management system and safety production system</li></ul>	<ul style="list-style-type: none"><li>- modules are outsourced for some package suppliers</li></ul>
Design & commissioning	<ul style="list-style-type: none"><li>- generally have more than 6 years of working experience in marine equipment industry</li><li>- Independent design, assembly and commissioning</li></ul>	<ul style="list-style-type: none"><li>- Lack of experience in ship design and commissioning</li></ul>
After-sales	<ul style="list-style-type: none"><li>- 90+ Service engineers</li><li>- 3 Overseas spare parts warehouse</li><li>- 120+ Global after-sales service stations</li></ul>	<ul style="list-style-type: none"><li>- Weak after-sales service capability</li></ul>



# INNOVATION FOR BETTER LOW CARBON SOLUTION







THANKS !



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